



NFU MUTUAL AGENT / NFU SCOTLAND GROUP SECRETARY

Stranraer, Wigtown, Dumfries & Galloway

The NFU Mutual agency network

NFU Mutual is an award-winning insurance and financial services business offering high-quality products and services to a range of customers, from individual policyholders to major businesses.

Through our exceptional personal service and honest advice, we develop long-standing relationships with our customers and retain on average 95% of our business each year. We are proud to have a network of more than 300 agencies across the UK. Our agencies are run by self-employed Agents who enjoy a unique opportunity to build, lead and grow successful local businesses, typically in partnership with one or more other Agents.

NFU Mutual Agent opportunity in Stranraer

As a Partner in our Stranraer Agency you'll have the opportunity to run and develop an existing business in partnership with the current Stranraer Agent and team of staff.

Highly respected within the local business community, our Stranraer Agency provides a solid foundation for you to build on. Well known locally, the agency team has a loyal customer base and provides services to an attractive mix of traditional as well as diversified farming enterprises ranging from tourism to renewables.

Building on the success of the agency you'll have ample opportunity to nurture existing client relationships and tap into new business opportunities beyond the scope of traditional farming. The highly supportive, loyal and active NFU Scotland branch provides further opportunity for leverage.

NFU Scotland Group Secretary

For more than 110 years, NFU Scotland and NFU Mutual have enjoyed a close relationship, working together to provide a first-class service to the farming and wider rural community.



Combining your duties as a Group Secretary with your work as an Agent of NFU Mutual, you'll have the chance to identify and capitalise on opportunities for new business and introduce what NFU Scotland and NFU Mutual have to offer to a wider audience. The roles are intrinsically linked.

As an NFU Scotland Group Secretary, you will be placed at the heart of the local farming and business community. This will enable you to make meaningful, profitable connections with farmers, growers, and the rural community at large, with a focus on growing membership alongside growing your NFU Mutual agency. By developing these strong relationships, you'll be representing rural people, sharing expertise, standing up for the countryside and playing a valuable part in sustaining the UK's agricultural industry.

About you

Ready to be your own boss, you relish the opportunity to create business plans and implement strategies that provide a professional and personal service to a range of customers, from high-net worth clients to farmers and commercial businesses.

An excellent communicator, you're great with people from a wide range of backgrounds and can easily spot opportunities and develop new business. A strong and professional leader, you're a confident influencer who's used to motivating a team.

Collaborative, positive and supportive, you know how to recruit, reward and develop a strong team to help you achieve your ambitions whilst ensuring all relevant regulations and standards of compliance are met.

You may have knowledge of insurance or banking, but as our existing Agents come from a broad range of backgrounds, it's more important that you can show an affinity and an understanding of your customers' business. It's likely you're already involved with farming & agriculture, whether professionally or personally, and it's your passion for the industry that will fuel your interest in the Agent opportunity.



Rewards and benefits

As an Agent of NFU Mutual and Partner to the existing Agent in the NFU Mutual Agency network, you'll be joining an established business in existing offices, so won't need to make any up-front capital investment.

As a self-employed Agent, projected earnings for year one are in region of £40k with further prospects for income growth linked to your Agency's growth. Your drive, vision and personal ambition are the only limit to your future earning potential.

This unique self-employed opportunity gives you the autonomy to grow an existing business with the backing of a major organisation whilst enjoying the freedom of being your own boss.

As well as investment support, you'll also have access to a full range of courses at our dedicated Training Academy; including sales, business and finance planning, team recruitment and NFU Mutual products. We'll also support you to gain your Chartered Insurance Institute certification.

How to Apply

If you'd like to know more about a self-employed Agency role within the NFU Mutual Agency Network, please contact Stephan Papantoniou in confidence on 07890 395430 or email Stephan_Papantoniou@nfumutual.co.uk