



Role Title: Trainee Agent Programme

Application Type: Register your interest

Salary: £28,000 - £34,000 depending on experience
+ Company Bonus Scheme

Working Days: Monday – Friday

Location (Regionally based): Midlands, East, South West, South East, North East, North West, Wales, Scotland, Northern Ireland.

About the role

Each year we run a 12-month Trainee Agent Programme across our regions with the purpose of becoming one of our fantastic Agents or Locum Agents in 12 months' time.

Throughout your 12 months as a Trainee Agent you'll gain a rewarding balance of on the job learning, hands on experience and support to gain professional qualifications through a structured and insightful training programme.

With ongoing support and guidance from your line manager and our extensive regional support teams you'll hone and develop the necessary skills and experience to grow and run your own business, becoming an inspirational and motivational leader to your team.

We believe in taking the time to find products to meet our customer's needs, inspiring trust and building relations by exceeding expectations. Our values will run through you too, as you will continuously build strong relationships with our members, portraying and selling NFU Mutual insurance, pensions, investments and protection.

The unique nature of an Agent role is difficult to put into words, so we'll let some people who already do the job tell you what they think makes a good Agent, because in 12 months' time, this could be you!

Click on the following link to hear from some of our Agents: <https://www.nfumutual-agencies.co.uk/>

About you

Entrepreneurship with a flair for strategic planning and leadership, you will need to be a highly motivated self-starter and be able to inspire your team to achieve your business objectives.

You'll be a proven communicator, with the ability to analyse and interpret data, spot trends and opportunities to grow and develop a business.

If you have experience in leadership and sales, then we'd like to hear from you.

Qualifications/Other

- Experience in leadership and sales.
- You will either be progressing towards or be prepared to study for CII.

What we can offer

Competitive base salary £28,000 - £34,000 depending on experience.

You get more from work with NFU Mutual. More support, more career development, more rewards, more job satisfaction, with this in mind we offer our employees an excellent array of rewards and benefits including:

- Up to 10% annual bonus potential.
- Contributory pension scheme (up to 12%).
- Health and well-being plan.
- 25 days holiday per annum plus bank holidays.
- Staff discounts and offers.
- A monthly gym membership benefit (subject to T&Cs).

About Us

One of the UK's leading general insurance and financial services companies, NFU Mutual has been meeting our customers' needs for over 100 years.

Our employees are important to us. We empower and inspire them to perform, offer opportunities to grow and we recognise and reward their contribution. They are proud to work for a company that respects them and broader communities, and they trust us to be financially sustainable, so we are successful now, and in the future.

If you'd like to find out more or be considered when our Trainee Agent roles go live, please register your interest by emailing recruitment@nfumutual.co.uk

This role falls under the Insurance Distribution Directive. This means there is a requirement for Continuous Professional Development in role, in addition to ongoing screening checks once in post.